



HASHMATRAI & GANGARAM HIMATHMAL MANSUKHANI INSTITUTE OF MANAGEMENT



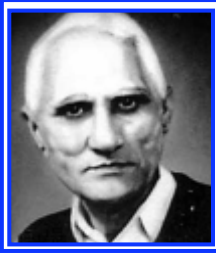
Managed by
Hyderabad (Sind) National Collegiate Board, Mumbai



PROSPECTUS
(2020-21)

[Creativity
Confidence
Leadership]

Photo Gallery



Late Diwan Shri. Hashmatrai Himathmal Mansukhani



Late Dr. L. H. Hiranandani
Patron Trustee



Late Shri. Gangaram Himathmal Mansukhani



Mega Recruitment Drive - IKS Health



Diwan Hashmatrai H. Mansukhani Memorial Inaugural Lecture
by Mr. Chandrashekhar Tilak,
EVP, NSDL E-governance Infrastructure Ltd.



Won 'Best College Award' in
'Digvalaya' an Inter-Collegiate Competition of
Dr. V.N. Bedekar Institute of Management Studies



Dr. CA Niranjana Hiranandani - Former President HSNCB
addressing the students on 'Entrepreneurship'



1st Prize in 'MIMAMSA' - National Paper Presentation
in Babasaheb Gawde Institute of Management Studies



Business Plan Competition at IIM, Kozhikode

Director's Message

Dear Student,



I thank you for your interest in H & G H Mansukhani Institute of Management & warmly invite you to embark on a lifetime association with us.

In this dynamic world today, defined by a borderless society, we are faced with challenges that have never confronted our civilization till date. The changing waves of the world economy have brought in changes in business practices that influence the way business is managed. Management as a field is thus now faced with unprecedented challenges.

We at MIM understand the direction of the winds of change and provide conducive environment, based on value based education, which is highly competitive in nature. Our students are groomed to reflect, appreciate and confront conventional wisdom in order to forge new horizons. It is our endeavor to not only give young lives the right direction but also to enrich every aspect of their personalities to become contributing and responsible citizens.

MIM has a rich tradition of pursuing academic excellence. The strength of MIM lies in its young, dynamic and committed faculty who bestow upon it a disciplined but a 'homely' atmosphere. Academics & applications go hand in hand in MIM. So along with interactions with core faculties, the student's competencies are strengthened by the highly experienced industrial stalwarts who are the 'empanelled' faculty of the Institute. Every effort is made to reach out to all students by ensuring constant appraisal and feedback system. Every activity, event and endeavor in the institute is carried out with a view to develop professionals who will lead the society towards a better future.

Our dream is to ignite young minds, develop potential and create leaders who will leave a mark in the world.
Best Wishes!

Dr. Swati Sable
Director

Executive Committee



HYDERABAD (SIND)
NATIONAL COLLEGIATE BOARD

Hyderabad (Sind) National Collegiate Board Executive Committee



Dr. Kishu Mansukhani
President



Mr. Anil Harish
Immediate Past President



Dr. CA Niranjan Hiranandani
Former President



Mr. Lal Chellaram
Trustee



Ms. Maya Shahani
Trustee



Principal Mr. Dinesh Panjwani
Secretary



We @ MIM

We have a vision...
...of a refined nation.
We exist for a reason...
...of moral and creative education.
We believe in action...
...for future evolution.
We aim to enlighten...
...the future generation.
As per expectation...
...of the newage nation.

H. & G. H. Mansukhani Institute of Management is the first Post Graduate Management Institute under the Board offering Ph.D. in Management and MMS Degree affiliated to 'University of Mumbai'. It is named after the visionary brothers *Late Shri Hashmatrai & Late Shri Gangaram Himmathmal Mansukhani* who were keenly interested in spreading value based education to the rural areas.

The Institute offers specialization in Finance, Human Resource, Marketing, Operations & Information Technology.

VISION:

To be a centre of excellence for management education creating competent professionals and entrepreneurs thereby contributing to the industry, economy and society.

MISSION:

- To implement dynamic pedagogical tools and conduct student centered activities for holistic development of students, moulding them into ethical, socially conscious and competent managers and entrepreneurs.
- To adopt academic and administrative philosophy to enhance reach of management education to diverse strata of students.
- To create, upgrade and maintain human, financial and infrastructural resources needed for providing quality management education.
- To integrate management education with business & industry.

Achievements

ACADEMICS:

University Results			
Year	Distinction	1 st Class	Passing %
Semester III			
2016-17	26%	50%	89%
2017-18	39.47%	60%	97.44%
2018-19	42.10%	70%	94.73%
Semester IV			
2016-17	30%	60%	94.44%
2017-18	23%	54%	92%
2018-19	32.14%	60%	92%

PLACEMENTS: 100% Placements every year.

Some of our International Placements

Sr. No.	Name	Company
1.	Shweta Thorat	EMEA, UK
2.	Stanley Mathew	Quant Service, Dubai
3.	Kiran Sharma	Skyline University, UAE
4.	Kiran Bagul	L&T Infoech, Europe
5.	Juhi Tiwari	Southern Health NHS Foundation Trust, UK
6.	Chanchal Ahuja	Rivian Automobile, USA
7.	Jagesh Hathalia	HSBC, UK
8.	Ashwini Barve	IPSOS, Toronto
9.	Rohan Bhat	CGI Info. Systems, USA
10.	Sanjay Tiwari	MearskLine, Europe
11.	Suraj Bhagat	Dabur Internantional, Dubai
12.	Tina Dadlani	Ti Security, UK
13.	Anish Bhadrans	360 Nautica, Qatar

Some of our Distinguished Alumni Entrepreneurs

Sr. No.	Name	Start-up Established
1.	Ms. Gunjan Zode	PAMM Environmental Solution Pvt. Ltd. (Waste water treatment and Energy saving solutions)
2.	Anil Manghnani	Shyam Enterprises (Manufacturing of Garments)
3.	Jharna & Khushboo Juriani	Content Creators of DIY videos on Youtube
4.	Sachin Bhagat	Technotronic Tools Pvt. Ltd. (Manufacturing of Hydraulic Cylinders, Pumps, Jacks, Torque tools, Bolt tensioners, and so on)
5.	Jeetender Teckchandani	Varsha Textiles (Manufacturing of Garments)
6.	Rocky Punjabi	Invest1Art Financial Solutions (Financial Services Firm)
7.	Priya Gabriel	GoodNews Business Solutions LLP (HR Consultancy)
8.	Vicky Janyani	Bhawani Enterprises (manufacturing and trading of t-shirts)
9.	Ricky Kirtani	Tech Market IT solutions pvt ltd. (building websites & software development)
10.	Honey Wadhwa	Kayo designs. (Making of fashion accessories)
11.	Mayur Bulchandani	Mahadev enterprises. (Powder coating of furniture)
12.	Hitesh Chugh	Nachiketa enterprises. (Manufacturing of Toothbrush)
13.	Hitesh Bhatia	Soniya Marketing. (Authorised Distribution of Chedda foods and loiee sweets)

Core Faculty

Name : [Dr. Swati Sabale](#)
Designation : Director
Educational Qualification : Ph.D. (Management), MBA (Marketing & Personnel), DCS, ADCSSAA, B.Sc(Microbiology & Biochemistry)
Specialization : Marketing
Subjects taught : Marketing & Brand Management, Consumer Behavior, Product Management, Quantitative Models in Marketing, Marketing Strategy.

Name : [Dr. Gunjan Hasijani](#)
Designation : Asst. Professor
Educational Qualification : Ph.D. (Management), MBA (H.R), B.M.S.
Specialization : Human Resource
Subjects taught : Business Communication, Organizational Behavior, Behavior Dynamics, Human Resource Management, Environment Management, Human Resource Development, Training & Development, Organization Development.

Name : [Mrs. Bhavana Chandnani](#)
Designation : Asst. Professor
Educational Qualification : Pursuing Ph.D., MMS (H.R), B.E. (Computers)
Specialization : Human Resources
Subjects taught : Perspective Management, Organization Structures Theory & Design, Groups & Organizations effectiveness, Entrepreneurship Management, Performance Management & Competency at work, Stress Management, HRP & HR AUDIT, Building Learning Organization, CSR.

Name : [Mrs. Diya Udasi](#)
Designation : Asst. Professor
Educational Qualification : Pursuing Ph.D., M.Phil (Management),MPMIR (H.R),B.M.S
Specialization : Human Resources
Subjects taught : Building learning organisation, Competency Management, Summer Internship Project, Final Project, High Performance Leadership, Compensation & Benefits.

Name : [Dr. Anju Vaswani](#)
Designation : Asst. Professor
Educational Qualification : Ph.D. (Management), MMS (Finance), B.M.S
Specialization : Finance
Subjects taught : Financial Management, Security Analysis & Portfolio Management, Financial Markets & Institutions, Strategic Management, Cost & Management Accounting, Business Communication, Advanced Financial Management, Business Statistics, Business Research Methods

Name : [Mrs. Krishika Chandwani](#)
Designation : Asst. Professor
Educational Qualification : Pursuing Ph.D., MMS (Finance), B.Com
Specialization : Finance
Subjects taught : Analysis of Financial Statements, Financial Accounting, Mergers & Acquisitions Taxation Aspects of Bussiness, Managerial Economics, Commercial Banking

Name : [Mrs. Deepali Kulkarni](#)
Designation : Training & Placement Officer
Educational Qualification : Pursuing Ph.D., MMS (H.R), B.Sc Chemistry

Name : [Dr. Sonia Bhavsar](#)
Designation : Librarian
Educational Qualification : Ph.D. (Lib. Sci.), M.Lib., B.Lib

Placements

H & G H Mansukhani Institute of Management, Ulhasnagar has a dedicated training and placement officer who successfully places all students in topmost brands. Some of our recruiters are:

FINAL PLACEMENTS

Accenture
Aditya Birla Minax
Alembic Pharmaceuticals
Aneja Associates
Angel Broking
Aon Hewitt
Asian Paints
Axis Bank
Bajaj Allianz
Bajaj Finance
Bank of India
Biocon Chemicals
Blue Dart
BONACE Engineers
Capgemini
Cognizant
CRISIL
Deloitte
DHL

DNS Bank
IKS Health
Edelweiss
HDFC Bank
HDFC Securities
ICICI Bank
ICICI Prudential
India Infoline
India Mart
Indo Asian Buildcon Pvt. Ltd
Infomedia 18
Insync Analytics pvt Ltd
Just Dial
KFC
Kissan Irrigation
Kotak Mahindra Bank
Lupin Pharma
Mascot Global Pvt. Ltd
Mecklai Financials

Hexaware Technologies
Merck Ltd
NOVO Nordisk
NSC Global
NSDL
Parle Agro
Quantum
Quickr
Reliance Jio
Reliance Retail
Standard Chartered Bank
Syndicate Bank
Taj Palace
Tata Consultancy Services (T
Thomas Cook
Value Consulting
Videocon
Wipro

SUMMER PLACEMENTS

3 Dimensions
Air India
Ajanta Pharma
Alkem Laboratoreis Pvt. Ltd.
Angel Broking
ASB International
Bank of India
Bank of Maharashtra
Bharat Petroleum Corp. Ltd.
Bharti Airtel Ltd.
Birla Sunlife Insurance
Eicher Engineering Components

Ferrero Products (Pearl Foods)
Geojit Financial Services
HCL infosystems
ICICI Prudential
IDBI Bank
Indian Tobacco Company
Indoamines Pvt. Ltd.
Indusind Bank
Infomedia Yellow Pages
Intelvision Software Pvt. Ltd.
JSW Steel Ltd.
Kalyan Janta Sahakari Bank

Kotak Maharashtra
Mahindra Finance
Mitashi
O & M Advertising Agency
Ranbaxy Lab
RCF Public Ltd.
SI Group India Ltd.
Talent Corner Ltd.
The Paper Products Ltd.
Usha Martin Limited
VIPL
Zee TV

LIVE PROJECTS

Reliance
HCL
Bharti Airtel
Meyer Organics
Reliance Capital Ltd.

Cherry Angel HR Services
Ceedmy
Reliance Fresh
Blackberry-Vodafone
Raymonds

DHL Express
Procam
Amore Jewels Pvt. Ltd.
Indoamines Pvt. Ltd.
Publicis India Ltd.

Campus:

H. & G. H. Mansukhani Institute of Management is located in Smt. Chandibai Himathmal Mansukhani College Campus spread over 16 acres of land, situated next to Ulhasnagar Railway Station.



Classrooms:

All the Classrooms of the Institute are spacious, fully air-conditioned, equipped with latest teaching and audio-visual equipment. The Institute also has a well-designed seminar hall.

Computer Centre:

Computer skills in the modern context are a prerequisite for efficiency in all areas of specialization. Keeping with this trend, H. & G. H. Mansukhani Institute of Management has a computer lab with latest computer technology including internet and multimedia.



Information Centre (Library):

MIM boasts of one the best libraries in the region, Our Library houses all relevant text books, journals, reference books, multimedia and magazines. Compact Discs have also been carefully selected on books written by prominent authors. We have online access to many journals, online databases like Ebsco & J-gate and institutional membership with British Council Library. Library provides pleasant and comfortable environment.



Auditorium:

The state of art auditorium of the Institute having seating capacity of 300 is equipped with multimedia and Audio Visual facilities. It serves as an ideal venue for panel discussion and management development programs.



Group Discussion Room

The GD room is extensively used to promote communication skills and to enhance knowledge. Students learn from one another and from different



Course Outline

Semester I	Semester II
1. Perspective Management	1. Marketing Management
2. Financial Accounting	2. Financial Management
3. Business Statistics	3. Operations Management
4. Operations Management	4. Business Research Methods
5. Managerial Economics	5. Human Resource Management
6. Effective Management Communication	6. Legal Aspects of Business & Taxation
7. Org. Behaviour (Elective 1)	7. Entrepreneurship Management (Elective 1)
8. Negotiation & Selling Skills (Elective 2)	8. Developing Teams and Effective Leadership (Elective 2)

Semester III		
Common Subjects		
1. International Business		
2. Strategic Management (UA)		
3. Summer Project		
Human Resource	Marketing	Finance
4. Training & Development	4. Sales Management	4. Financial Markets and Institutions
5. Compensation and Benefits	5. Marketing Strategy	5. Corporate Valuation and Mergers & Acquisitions
6. Competency Based HRM and Performance Management	6. Consumer Behavior	6. Security Analysis and Portfolio
7. Labour Laws and Implications on Industrial Relations	7. Services Marketing	7. Financial Regulations
8. HR Planning and Application of Technology in HR	8. Product & Brand Management	8. Derivatives and Risk Management
9. Elective	9. Elective	9. International Finance (Elective)
Operations		System
4. Supply Chain Management		4. Database Management System & Data Warehousing
5. Operations Analytics		5. Enterprise Management System
6. Service Operations Management		6. Big Data and Business Analytics
7. Manufacturing Resource Planning & Control		7. Knowledge Management
8. Materials Management		8. Software Engineering
9. Elective		9. Elective

Semester IV				
1. Project Management (UA)				
2. Project on General Management				
3. Project on Functional Specialization				
4. Project on Social Relevance				
5. Elective				
HR	Marketing	Finance	Operations	Systems
OD and Change Management	International Marketing	Commercial Banking	Operations Outsourcing & Offshoring	Strategic Information Technology Management

FEE STRUCTURE

Fee charged by the Institute is governed by the decision of Fee Regulating Authority. Fee is to be paid either Paytm or by demand draft drawn in favour of Director, H & G H Mansukhani Institute of Management payable at Ulhasnagar.

ATTENDANCE

Minimum attendance required is 75% per subject, in order to qualify for examination.

ELIGIBILITY CRITERIA

Passed with minimum of 50% of marks in aggregate (45% in case of backward classes belonging to Maharashtra State only) in any Bachelor's degree of minimum three years in any discipline. Those who have appeared in the final year examination and waiting for results may also apply.

Please note that mere eligibility of above conditions does not ensure admission at our Institute.

DOCUMENTS TO BE PRODUCED AT THE TIME OF ADMISSION

1. Score Card of CMAT/CAT/AMMI/ATMA
2. DTE CAP Allotment Letter
3. Mark sheets and Passing Certificates :
 - a) S.S.C
 - b) H.S.C
 - c) Graduation (All Three years i.e. FY, SY & TY)
4. For students migrating from other universities :
 - a) Migration Certificate
 - b) Letter from respective university stating that all marksheets of the student have been verified
 - c) Provisional Eligibility Certificate
5. For Reserve Category Students:
 - a) Caste Certificate
 - b) Caste Validity
 - c) Non Creamy Layer Certificate (For OBC Candidates)
 - d) Income Certificate
 - e) Ration Card
6. Leaving Certificate/ Birth Certificate/ Passport
7. Minority Affidavit (Notarized on Stamp Paper Rs.100/- for students who are applying under sindhi quota)
8. Gap Certificate (Affidavit – Notarized on Stamp Paper of Rs.100/- for students who have passed their graduation exams before march 2019)
9. Domicile Certificate of Maharashtra

All the above documents should be attested and 3 photo copies of each document are to be submitted.

ACTION AGAINST RAGGING:

- A. Ragging within or outside of any educational institution is prohibited under Ragging Act, 1999.
- B. Whosoever directly or indirectly commits, participates in, abets or propagates ragging within or outside any educational institution shall, on conviction, be punished with imprisonment for a term upto two years and / or penalty which may extend to ten thousand rupees.

ANTI RAGGING COMMITTEE & SQUAD:

- Chairman: Dr. Swati Sabale (Director)
- Member: Mr. Prakash Kukreja (Municipal Secretary, UMC)
- Member: Mr. Pimpalkar (Senior Police Inspector)
- Member: Mr. Rajesh K. Harchandani (Editor, Nagarwasi Daily, Local Media)
- Member: Lion Mohan Balani (President, Lions Club of Ulhasnagar)
- Member: Dr. Gunjan Hasijani (Asst. Professor)
- Member : Dr. Poonam Jeswani (Office Superintendent)
- Member : Mr. Gopal D. Sewani (Parent)
- Boys Representative: Mr. Vinit Patil (FYMMS Student)
- Ladies Representative: Ms. Karishma Sewani (FYMMS Student)

WOMEN GRIEVANCE CELL MEMBERS:

- President: Dr. Swati Sabale (Director)
- Secretary: Dr. Gunjan Hasijani (Asst. Professor)
- Member : Mrs. Bhavna Chandnani (Asst. Professor)
- Member : Mrs. Diya Udasi (Asst. Professor)
- Member : Dr. Anju Vaswani (Asst. Professor)
- Member : Dr. Sonia Bhavsar (Librarian)
- Member : Dr. Poonam Jeswani (Office Superintendent)
- Member : Mrs. Jyoti Puppala (Junior Clerk)
- NGO Member : Mr. Sharad Rege

SC/ST CELL:

- Chairman: Dr. Swati Sabale (Director)
- Member: Dr. Gunjan Hasijani (Asst. Professor)
- Member : Mrs. Deepali Kulkarni (TPO)
- Member : Dr. Anju Vaswani (Asst. Professor)
- Member : Dr. Sonia Bhavsar (Librarian)
- Member : Dr. Poonam Jeswani (Office Superintendent)
- Member : Mr. Manoj Asrani (Junior Clerk)
- Student Member: Ms. Priyanka Tare (FYMMS Student)
- Student Member: Mr. Madane Lahu Papat (FYMMS Student)

Procedure for Admission in Institute Quota

- The College invites application for admission by publishing advertisement in the leading newspapers and displays the schedule for admission on the Institute notice board and website.
- Aspiring and eligible students should submit the duly filled application form before the last date.
- The college prepares a merit list on the basis of guidelines issued by Maharashtra Act No XXVIII of 2015.
- Students are called in order of merit list to attend the admission counseling round and offered an admission.
- Students can confirm their admission on payment of applicable fees and submission of relevant documents.

APPORTIONMENT OF SEATS*

TOTAL NUMBER OF SEATS	:	60
SINDHI (Maharashtra) SEATS	:	31
INSTITUTE QUOTA	:	12
DTE-CAP SEATS	:	16
CAT SEATS	:	01

***Note:** The institute has applied for additional division of 60 seats for A.Y. 2020-21.

WORKING HOURS

The Institute's administration works six days a week
Monday to Saturday : From 10.30 a.m. to 05.30 p.m.

Photo Gallery



Visit of Mr. Anil Harish - Immediate Past President HSNCB



Siddhant - Faculty Development Programme



Milaap - An Inter Collegiate Management Fest



Blood Donation Camp



Aarsh - Reaching the Ultimate
An Entrepreneurship Conference



CSR Activity at Devachi Wadi (Adivasi Pada), Badlapur



Solis- the sun shine : An Author's Talk by
Dr. Radhakrishnan Pillai,
Author of bestselling Chanakya series



Udaan - DLE's Annual Extension Work Festival,
University of Mumbai

Photo Gallery



Coffee with Alumni



Guest Lecture by Mr. Gulu Mirchandani and Mr. Suresh Goklaney



Degree Distribution Ceremony



2nd prize in Spirit of Sindhi - Intercollegiate Fashion Show



Industrial Visit to Gowardhan, Manchar, Pune



Mega Recruitment Drive - Reliance



Opalina Awards - Jewels of MIM



National Youth Day

INSTITUTES UNDER THE BOARD

The institutions of the Board (16 colleges and 10 schools) are spread in and around Mumbai at locations like Churchagate, Colaba, Grant Road, Worli, Bandra and Ulhasnagar.

Rishi Dayaram National College and W.A. Science College, Bandra, Mumbai – 50	1949
Kishinchand Chellaram College of Arts, Commerce & Science, Mumbai – 20	1954
Kishinchand Chellaram Law College, Mumbai – 20	1955
Hassaram Rijhumal College of Commerce and Economics, Mumbai – 20	1960
Smt. Mithibai Motiram Kundnani College of Commerce & Economics, Bandra, Mumbai – 50	1961
K.C. College of Management Studies, Mumbai - 20	1964
Smt. Chandibai Himathmal Mansukhani College of Arts, Science & Commerce, Ulhasnagar – 3	1965
Bombay Teachers Training College, Colaba, Mumbai - 1	1969
Principal K. M. Kundnani College of Pharmacy, Worli, Mumbai – 18	1971
Principal K. M. Kundnani Pharmacy Polytechnic, Ulhasnagar – 3	1972
Gopaldas Jhamatmal Advani Law College, Bandra, Mumbai – 50	1977
Watumall Institute of Electronic Engineering, Computer Technology and Electronic Instrumentation, Worli, Mumbai – 18	1981
Thadomal Shahani Engineering College, Bandra, Mumbai - 50	1983
Dr. L. H. Hiranandani College of Pharmacy, Ulhasnagar – 3	2004
H. S. N. C.'s Nari Gursahani College of Law, Ulhasnagar – 3	2004
H. & G. H. Mansukhani Institute of Management, Ulhasnagar - 3	2005

HASHMATRAI & GANGARAM HIMATHMAL MANSUKHANI INSTITUTE OF MANAGEMENT

Opp : Ulhasnagar Railway Station, Smt. CHM College Campus, Ulhasnagar – 421003 (Maharashtra)

Tel: (0251) 2562662 email: hsnbc.mgmt@gmail.com Website: www.hghmim.edu.in

For Enquiries Contact: 9226470758 / 9970396928 / 9220336999 / 9890112512 / 8600559240 / 9619414471

Approved by
ALL INDIA COUNCIL FOR TECHNICAL EDUCATION (AICTE), NEW DELHI
Recognised by
DIRECTOR OF TECHNICAL EDUCATION (DTE), Maharashtra State
Affiliated to
UNIVERSITY OF MUMBAI