

### INSTITUTES UNDER THE BOARD

The institutions of the Board (16 colleges and 10 schools) are spread in and around Mumbai at locations like Churchagate, Colaba, Grant Road, Worli, Bandra and Ulhasnagar.

Rishi Dayaram National College and W.A. Science College, Bandra, Mumbai – 50	1949
Kishinchand Chellaram College of Arts, Commerce & Science, Mumbai – 20	1954
Kishinchand Chellaram Law College, Mumbai – 20	1955
Hassaram Rijhumal College of Commerce and Economics, Mumbai – 20	1960
Smt. Mithibai Motiram Kundnani College of Commerce & Economics, Bandra, Mumbai – 50	1961
K.C. College of Management Studies, Mumbai - 20	1964
Smt. Chandibai Himathmal Mansukhani College of Arts, Science & Commerce, Ulhasnagar – 3	1965
Bombay Teachers Training College, Colaba, Mumbai - 1	1969
Principal K. M. Kundnani College of Pharmacy, Worli, Mumbai – 18	1971
Principal K. M. Kundnani Pharmacy Polytechnic, Ulhasnagar – 3	1972
Gopaldas Jhamatmal Advani Law College, Bandra, Mumbai – 50	1977
Watumall Institute of Electronic Engineering, Computer Technology and Electronic Instrumentation, Worli, Mumbai – 18	1981
Thadomal Shahani Engineering College, Bandra, Mumbai - 50	1983
Dr. L. H. Hiranandani College of Pharmacy, Ulhasnagar – 3	2004
H. S. N. C.'s Nari Gursahani College of Law, Ulhasnagar – 3	2004
H. & G. H. Mansukhani Institute of Management, Ulhasnagar - 3	2005

### **HASHMATRAI & GANGARAM HIMATHMAL MANSUKHANI INSTITUTE OF MANAGEMENT**

Opp : Ulhasnagar Railway Station, Smt. CHM College Campus, Ulhasnagar – 421003 (Maharashtra)

Tel: (0251) 2562662 email: hsnbc.mgmt@gmail.com Website: www.hghmim.edu.in

**For Enquiries Contact:** 9226470758 / 9970396928 / 9220336999 / 9890112512 / 8600559240 / 9619414471

Approved by  
ALL INDIA COUNCIL FOR TECHNICAL EDUCATION (AICTE), NEW DELHI  
Recognised by  
DIRECTOR OF TECHNICAL EDUCATION (DTE), Maharashtra State  
Affiliated to  
UNIVERSITY OF MUMBAI



## **HASHMATRAI & GANGARAM HIMATHMAL MANSUKHANI INSTITUTE OF MANAGEMENT**

Managed by  
Hyderabad (Sind) National Collegiate Board, Mumbai

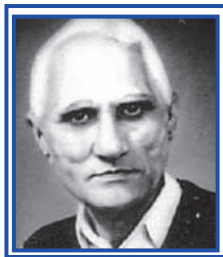


**PROSPECTUS**  
(2021-22)

**Creativity  
Confidence  
Leadership**



Photo Gallery



Late Diwan Shri.Hashmatrai Himathmal Mansukhani



Late Dr. L. H. Hiranandani  
Patron Trustee



Late Shri.Gangaram Himathmal Mansukhani



Mega Recruitment Drive - IKS Health



Diwan Hashmatrai H. Mansukhani Memorial Inaugural Lecture  
by Mr. Chandrashekhar Tilak,  
EVP, NSDL E-governance Infrastructure Ltd.



Won 'Best College Award' in  
'Digvalaya' an Inter-Collegiate Competition of  
Dr. V.N. Bedekar Institute of Management Studies



Dr. Niranjana Hiranandani -Provost, HSNB University and  
Former President, HSNB, addressing the students  
on 'Entrepreneurship'



1st Prize in 'MIMAMSA' - National Paper Presentation  
in Babasaheb Gawde Institute of Management Studies



Business Plan Competition at IIM, Kozhikode

Photo Gallery



Coffee with Alumni



Guest Lecture by Mr. Gulu Mirchandani  
and Mr. Suresh Goklaney



Degree Distribution Ceremony



2nd prize in Spirit of Sindhi -  
Intercollegiate Fashion Show



Industrial Visit to Gowardhan, Manchar, Pune



Mega Recruitment Drive - Reliance



Opalina Awards - Jewels of MIM



National Youth Day



## Photo Gallery



Visit of Mr. Anil Harish -Immediate Past President, HSNCB



Visit of Mr. Dinesh Panjwani - Vice-Chancellor, HSNCH University & Secretary, HSNCB



Milaap - An Inter Collegiate Management Fest



Siddhant - Faculty Development Programme



Aarsh - Reaching the Ultimate  
An Entrepreneurship Conference



CSR Activity at Devachi Wadi (Adivasi Pada), Badlapur



Solis- the sun shine : An Author's Talk by  
Dr. Radhakrishnan Pillai,  
Author of bestselling Chanakya series



Udaan - DLLE's Annual Extension Work Festival,  
University of Mumbai

## Director's Message



Dear Student,

I thank you for your interest in H & G H Mansukhani Institute of Management & warmly invite you to embark on a lifetime association with us.

In this dynamic world today, defined by a borderless society, we are faced with challenges that have never confronted our civilization till date. The changing waves of the world economy have brought in changes in business practices that influence the way business is managed. Management as a field is thus now faced with unprecedented challenges.

We at MIM understand the direction of the winds of change and provide conducive environment, based on value based education, which is highly competitive in nature. Our students are groomed to reflect, appreciate and confront conventional wisdom in order to forge new horizons. It is our endeavor to not only give young lives the right direction but also to enrich every aspect of their personalities to become contributing and responsible citizens.

MIM has a rich tradition of pursuing academic excellence. The strength of MIM lies in its young, dynamic and committed faculty who bestow upon it a disciplined and professional atmosphere. Academics & applications go hand in hand in MIM. So along with interactions with core faculties, the student's competencies are strengthened by the highly experienced industrial stalwarts who are the 'empanelled' faculty of the Institute. Every effort is made to reach out to all students by ensuring constant appraisal and feedback system. Every activity, event and endeavor in the institute is carried out with a view to develop professionals who will lead the society towards a better future.

Our dream is to ignite young minds, develop potential and create leaders who will leave a mark in the world.  
Best Wishes!

**Dr. Swati Sable**  
Director



Hyderabad (Sind) National Collegiate Board  
Executive Committee



**Dr. Kishu Mansukhani**  
President  
HSNC Board



**Mr. Anil Harish**  
Immediate Past President  
HSNC Board



**Dr. Niranjan Hiranandani**  
Provost, HSNC University  
Former President, HSNC Board



**Mr. Lal Chellaram**  
Trustee  
HSNC Board



**Ms. Maya Shahani**  
Trustee  
HSNC Board



**Principal Mr. Dinesh Panjwani**  
Vice-Chancellor, HSNC University  
Secretary, HSNC Board

Procedure for Admission in Institute Quota

- The College invites application for admission by publishing advertisement in the leading newspapers and displays the schedule for admission on the Institute notice board and website.
- Aspiring and eligible students should submit the duly filled application form before the last date.
- The college prepares a merit list on the basis of guidelines issued by Maharashtra Act No XXVIII of 2015.
- Students are called in order of merit list to attend the admission counseling round and offered an admission.
- Students can confirm their admission on payment of applicable fees and submission of relevant documents.

APPORTIONMENT OF SEATS\*

TOTAL NUMBER OF SEATS	:	120
SINDHI (Maharashtra) SEATS	:	62
INSTITUTE QUOTA	:	24
DTE-CAP SEATS	:	32
CAT SEATS	:	02

WORKING HOURS

The Institute's administration works six days a week  
Monday to Saturday : From 10.30 a.m. to 05.30 p.m.



ACTION AGAINST RAGGING:

- A. Ragging within or outside of any educational institution is prohibited under Ragging Act, 1999.
- B. Whosoever directly or indirectly commits, participates in, abets or propagates ragging within or outside any educational institution shall, on conviction, be punished with imprisonment for a term upto two years and / or penalty which may extend to ten thousand rupees.

ANTI RAGGING COMMITTEE & SQUAD:

- Chairman: Dr. Swati Sabale (Director)
- Member: Shri Yogesh Godse (Municipal Secretary, UMC)
- Member: Shri. S G Jawale (Senior Police Inspector)
- Member: Mr. Rajesh K. Harchandani (Editor, Nagarwasi Daily, Local Media)
- Member: Shri Vijay Rupchandani (Vice-President, Lions Club of Ulhasnagar)
- Member: Dr. Gunjan Hasijani (Associate Professor)
- Member : Dr. Poonam Jeswani (Office Superintendent)
- Member : Ms. Jhumur Subrata Bhattacharjee (Parent)
- Boys Representative: Mr. Sayan Bhattacharjee (SYMMS Student)
- Ladies Representative: Ms. Minakshi Ghyawat (SYMMS Student)

WOMEN DEVELOPMENT CELL:

- Ex- officio President: Dr. Swati Sabale (Director)
- Member : Dr. Diya Udasi (Asst. Professor)
- Member : Mrs. Krishika Chandnani (Asst. Professor)
- Member : Dr. Poonam Jeswani (Office Superintendent)
- Member : Ms. Nisha Pasi (Student Representative)
- Legal Representative: Mr. Shriniwas Sathye (Advocate)
- NGO Member: Mrs. Deepali Kulkarni

Students' Grievance Redressal Committee:

- Chairman: Dr. Swati Sabale (Director)
- Member: Dr. Gunjan Hasijani (Associate Professor)
- Member : Dr. Diya Udasi (Asst. Professor)
- Member : Dr. Sonia Bhavsar (Librarian)
- Member : Ms. Kajal Sonawane (Student Representative)

SC/ST CELL:

- Chairman: Dr. Swati Sabale (Director)
- Member: Dr. Gunjan Hasijani (Associate Professor)
- Member : Mrs. Deepali Kulkarni (Asst. Professor)
- Member : Dr. Sonia Bhavsar (Librarian)
- Member : Mr. Manoj Asrani (Junior Clerk)
- Member : Mr. Santosh Bharsakle (Peon)
- Student Member: Ms. Sonawane Kajal

Internal Complaint Committee:

- Secretary/ Convenor: Dr. Gunjan Hasijani (Associate Professor)
- Member : Dr. Diya Udasi (Asst. Professor)
- Member : Dr. Sonia Bhavsar (Librarian)
- Member : Mr. Manoj Asrani (Junior Clerk)
- Member : Mr. Santosh Bharsakle (Peon)
- Student Member: Ms. Sonawane Kajal



We @ MIM

- We have a vision...
  - ...of a refined nation.
- We exist for a reason...
  - ...of moral and creative education.
- We believe in action...
  - ...for future evolution.
- We aim to enlighten...
  - ...the future generation.
- As per expectation...
  - ...of the newage nation.

H. & G. H. Mansukhani Institute of Management is the first Post Graduate Management Institute under the Board offering Ph.D. in Management and MMS Degree affiliated to 'University of Mumbai'. It is named after the visionary brothers *Late Shri Hashmatrai & Late Shri Gangaram Himmathmal Mansukhani* who were keenly interested in spreading value based education to the rural areas.

The Institute offers specialization in Finance, Human Resource, Marketing, Operations & Information Technology.

VISION:

To be a centre of excellence for management education creating competent professionals and entrepreneurs thereby contributing to the industry, economy and society.

MISSION:

- To implement dynamic pedagogical tools and conduct student centered activities for holistic development of students, moulding them into ethical, socially conscious and competent managers and entrepreneurs.
- To adopt academic and administrative philosophy to enhance reach of management education to diverse strata of students.
- To create, upgrade and maintain human, financial and infrastructural resources needed for providing quality management education.
- To integrate management education with business & industry.

# Achievements

## ACADEMICS:

University Results			
Year	Distinction	1 <sup>st</sup> Class	Passing %
Semester III			
2018-19	42.10%	70%	94.73%
2019-20	18.97%	50%	100%
2020-21	66.07%	28.57%	98.25%
Semester IV			
2018-19	32.14%	60%	92%
2019-20	48.28%	36.21%	100.00%
2020-21	44.23%	42.31%	100.00%

**PLACEMENTS :** 100% Placements every year.

### Some of our International Placements

Sr. No.	Name	Company
1.	Shweta Thorat	EMEA, UK
2.	Stanley Mathew	Quant Service, Dubai
3.	Kiran Sharma	Skyline University, UAE
4.	Kiran Bagul	L&T Infoech, Europe
5.	Juhi Tiwari	Southern Health NHS Foundation Trust, UK
6.	Chanchal Ahuja	Rivian Automobile, USA
7.	Jagesh Hathalia	HSBC, UK
8.	Ashwini Barve	IPSOS, Toronto
9.	Rohan Bhat	CGI Info. Systems, USA
10.	Sanjay Tiwari	MearskLine, Europe
11.	Suraj Bhagat	Dabur Internantional, Dubai
12.	Tina Dadlani	Ti Security, UK
13.	Anish Bhadran	360 Nautica, Qatar

### Some of our Distinguished Alumni Entrepreneurs

Sr. No.	Name	Start-up Established
1.	Ms. Gunjan Zode	PAMM Environmental Solution Pvt. Ltd. (Waste water treatment and Energy saving solutions)
2.	Anil Manghnani	Shyam Enterprises (Manufacturing of Garments)
3.	Jharna & Khushboo Juriani	Content Creators of DIY videos on Youtube
4.	Sachin Bhagat	Technotronic Tools Pvt. Ltd. (Manufacturing of Hydraulic Cylinders, Pumps, Jacks, Torque tools, Bolt tensioners, and so on)
5.	Jeetender Teckchandani	Varsha Textiles (Manufacturing of Garments)
6.	Rocky Punjabi	Invest1Art Financial Solutions (Financial Services Firm)
7.	Priya Gabriel	GoodNews Business Solutions LLP (HR Consultancy)
8.	Vicky Janyani	Bhawani Enterprises (manufacturing and trading of t-shirts)
9.	Ricky Kirtani	Tech Market IT solutions pvt ltd. (building websites & software development)
10.	Honey Wadhwa	Kayo designs. (Making of fashion accessories)
11.	Mayur Bulchandani	Mahadev enterprises. (Powder coating of furniture)
12.	Hitesh Chugh	Nachiketa enterprises. (Manufacturing of Toothbrush)
13.	Hitesh Bhatia	Soniya Marketing. (Authorised Distribution of Chedda foods and loiee sweets)

## FEE STRUCTURE

Fee charged by the Institute is governed by the decision of Fee Regulating Authority. Fee is to be paid either through Paytm or by demand draft drawn in favour of **Director, H & G H Mansukhani Institute of Management** payable at **Ulhasnagar**.

## ATTENDANCE

Minimum attendance required is 75% per subject, in order to qualify for examination.

## ELIGIBILITY CRITERIA

Passed with minimum of 50% of marks in aggregate (45% in case of backward classes belonging to Maharashtra State only) in any Bachelor's degree of minimum three years in any discipline. Those who have appeared in the final year examination and waiting for results may also apply.

Please note that mere eligibility of above conditions does not ensure admission at our Institute.

## DOCUMENTS TO BE PRODUCED AT THE TIME OF ADMISSION

- Score Card of CMAT/CAT/AMMI/ATMA
- DTE CAP Allotment Letter
- Mark sheets and Passing Certificates :
  - S.S.C
  - H.S.C
  - Graduation (All Three years i.e. FY, SY & TY)
- For students migrating from other universities :
  - Migration Certificate
  - Letter from respective university stating that all marksheets of the student have been verified
  - Provisional Eligibility Certificate
- For Reserve Category Students:
  - Caste Certificate
  - Caste Validity
  - Non Creamy Layer Certificate (For OBC Candidates)
  - Income Certificate
  - Ration Card
- Leaving Certificate/ Birth Certificate/ Passport
- Minority Affidavit (Notarized on Stamp Paper Rs.100/- for students who are applying under sindhi quota)
- Gap Certificate (Affidavit – Notarized on Stamp Paper of Rs.100/- for students who have passed their graduation exams before march 2019)
- Domicile Certificate of Maharashtra

All the above documents should be attested and 3 photo copies of each document are to be submitted.

Course Outline

Semester I	Semester II
1. Perspective Management	1. Marketing Management
2. Financial Accounting	2. Financial Management
3. Business Statistics	3. Operations Management
4. Operations Management	4. Business Research Methods
5. Managerial Economics	5. Human Resource Management
6. Effective Management Communication	6. Legal Aspects of Business & Taxation
7. Org. Behaviour (Elective I)	7. Entrepreneurship Management (Elective 1)
8. Negotiation & Selling Skills (Elective 2)	8. Developing Teams and Effective Leadership (Elective 2)

Semester III		
Common Subjects		
1. International Business		
2. Strategic Management (UA)		
3. Summer Project		
Human Resource	Marketing	Finance
4. Training & Development	4. Sales Management	4. Financial Markets and Institutions
5. Compensation and Benefits	5. Marketing Strategy	5. Corporate Valuation and Mergers & Acquisitions
6. Competency Based HRM and Performance Management	6. Consumer Behavior	6. Security Analysis and Portfolio Management
7. Labour Laws and Implications on Industrial Relations	7. Services Marketing	7. Financial Regulations
8. HR Planning and Application of Technology in HR	8. Product & Brand Management	8. Derivatives and Risk Management
9. Elective	9. Elective	9. Financial Modeling (Elective)
Operations		System
4. Supply Chain Management		4. Database Management System & Data Warehousing
5. Operations Analytics		5. Enterprise Management System
6. Service Operations Management		6. Big Data and Business Analytics
7. Manufacturing Resource Planning & Control		7. Knowledge Management
8. Materials Management		8. Software Engineering
9. Elective		9. Elective

Semester IV				
1. Project Management (UA)				
2. Project on General Management				
3. Project on Functional Specialization				
4. Project on Social Relevance				
5. Elective				
HR	Marketing	Finance	Operations	Systems
OD and Change Management	International Marketing	Commercial Banking	Operations Outsourcing & Offshoring	Strategic Information Technology Management

Core Faculty

Name

Designation

Educational Qualification

Specialization

Subjects taught

:

Dr. Swati Sabale

Director

Ph.D. (Management), MBA (Marketing & Personnel), DCS, ADCSSAA, B.Sc(Microbiology & Biochemistry)

Marketing

Marketing & Brand Management, Consumer Behavior, Product Management, Quantitative Models in Marketing, Marketing Strategy.

Name

Designation

Educational Qualification

Specialization

Subjects taught

:

Dr. Gunjan Hasijani

Associate Professor

Ph.D. (Management), MBA (H.R), B.M.S.

Human Resource

Business Communication, Organizational Behavior, Behavior Dynamics, Human Resource Management, Environment Management, Human Resource Development, Training & Development, Organization Development.

Name

Designation

Educational Qualification

Specialization

Subjects taught

:

Mrs. Bhavana Chandnani

Asst. Professor

Pursuing Ph.D., MMS (H.R), B.E. (Computers)

Human Resources

Perspective Management, Organization Structures Theory & Design, Groups & Organizations effectiveness, Entrepreneurship Management, Performance Management & Competency at work, Stress Management, HRP & HR AUDIT, Building Learning Organization, CSR.

Name

Designation

Educational Qualification

Specialization

Subjects taught

:

Dr. Diya Udasi

Asst. Professor

Pursuing Ph.D., M.Phil (Management),MPMIR (H.R),B.M.S

Human Resources

Building learning organisation, Competency Management, Summer Internship Project, Final Project, High Performance Leadership, Compensation & Benefits.

Name

Designation

Educational Qualification

Specialization

Subjects taught

:

Dr. Anju Vaswani

Asst. Professor

Ph.D. (Management), MMS (Finance), B.M.S

Finance

Financial Management, Security Analysis & Portfolio Management, Financial Markets & Institutions, Strategic Management, Cost & Management Accounting, Business Communication, Advanced Financial Management, Business Statistics, Business Research Methods

Name

Designation

Educational Qualification

Specialization

Subjects taught

:

Mrs. Krishika Chandwani

Asst. Professor

Pursuing Ph.D., MMS (Finance), B.Com

Finance

Analysis of Financial Statements, Financial Accounting, Mergers & Acquisitions Taxation Aspects of Bussiness, Managerial Economics, Commercial Banking

Name

Designation

Educational Qualification

:

Mrs. Deepali Kulkarni

Training & Placement Officer

Pursuing Ph.D., MMS (H.R), B.Sc Chemistry

Name

Designation

Educational Qualification

:

Dr. Sonia Bhavsar

Librarian

Ph.D. (Lib. Sci.), M.Lib., B.Lib



# Placements

H & G H Mansukhani Institute of Management, Ulhasnagar has a dedicated training and placement officer who successfully places all students in topmost brands. Some of our recruiters are:

## FINAL PLACEMENTS

Accenture	DNS Bank	Hexaware Technologies
Aditya Birla Minax	IKS Health	Merck Ltd
Alembic Pharmaceuticals	Edelweiss	NOVO Nordisk
Aneja Associates	HDFC Bank	NSC Global
Angel Broking	HDFC Securities	NSDL
Aon Hewitt	ICICI Bank	Parle Agro
Asian Paints	ICICI Prudential	Quantum
Axis Bank	India Infoline	Quickr
Bajaj Allianz	India Mart	Reliance Jio
Bajaj Finance	Indo Asian Buildcon Pvt. Ltd	Reliance Retail
Bank of India	Infomedia 18	Standard Chartered Bank
Biocon Chemicals	Insync Analytics pvt Ltd	Syndicate Bank
Blue Dart	Just Dial	Taj Palace
BONACE Engineers	KFC	Tata Consultancy Services (T
Capgemini	Kissan Irrigation	Thomas Cook
Cognizant	Kotak Mahindra Bank	Value Consulting
CRISIL	Lupin Pharma	Videocon
Deloitte	Mascot Global Pvt. Ltd	Wipro
DHL	Mecklai Financials	

## SUMMER PLACEMENTS

3 Dimensions	Ferrero Products (Pearl Foods)	Kotak Maharashtra
Air India	Geojit Financial Services	Mahindra Finance
Ajanta Pharma	HCL infosystems	Mitashi
Alkem Laboratoreis Pvt. Ltd.	ICICI Prudential	O & M Advertising Agency
Angel Broking	IDBI Bank	Ranbaxy Lab
ASB International	Indian Tobacco Company	RCF Public Ltd.
Bank of India	Indoamines Pvt. Ltd.	SI Group India Ltd.
Bank of Maharashtra	Indusind Bank	Talent Corner Ltd.
Bharat Petroleum Corp. Ltd.	Infomedia Yellow Pages	The Paper Products Ltd.
Bharti Airtel Ltd.	Intelvision Software Pvt. Ltd.	Usha Martin Limited
Birla Sunlife Insurance	JSW Steel Ltd.	VIPL
Eicher Engineering Components	Kalyan Janta Sahakari Bank	Zee TV

## LIVE PROJECTS

Reliance	Cherry Angel HR Services	DHL Express
HCL	Ceedmy	Procam
Bharti Airtel	Reliance Fresh	Amore Jewels Pvt. Ltd.
Meyer Organics	Blackberry-Vodafone	Indoamines Pvt. Ltd.
Reliance Capital Ltd.	Raymonds	Publicis India Ltd.

# Infrastructure

## Campus:

H.& G. H. Mansukhani Institute of Management is located in Smt. Chandibai Himathmal Mansukhani College Campus spread over 16 acres of land, situated next to Ulhasnagar Railway Station.



## Classrooms:

All the Classrooms of the Institute are spacious, fully air-conditioned, equipped with latest teaching and audio-visual equipment. The Institute also has a well-designed seminar hall.

## Computer Centre:

Computer skills in the modern context are a prerequisite for efficiency in all areas of specialization. Keeping with this trend, H. & G. H. Mansukhani Institute of Management has a computer lab with latest computer technology including internet and multimedia.



## Information Centre (Library):



MIM boasts of one the best libraries in the region, our Library houses all relevant text books, journals, reference books, multimedia and magazines. Compact Discs have also been carefully selected on books written by prominent authors. We have online access to many journals, online database - Proquest and institutional membership with AIRC, AIMA and WTC. Library provides pleasant and comfortable environment.

## Auditorium:

The state of art auditorium of the Institute having seating capacity of 300 is equipped with multimedia and Audio Visual facilities. It serves as an ideal venue for panel discussion and management development programs.



## Group Discussion Room

The GD room is extensively used to promote communication skills and to enhance knowledge. Students learn from one another and from different streams of thought.



## Faculty Room:

The institute has well-equipped staff room for faculties with computer and internet connection. This facilitates effective teaching learning process in the institute.

